

Executive Council Meeting Report

Meeting March 21, 2018

The NH State Lottery

Councilor Wheeler hosted the Council breakfast at the New Hampshire State Lottery where we received a presentation by Lottery director, Charles McIntyre.

New Hampshire is tenth in the nation per capita in lottery revenues at \$230/person/year. Massachusetts is first at \$850/person/year. With keno sales, Mr. McIntyre is intent on increasing our per capita spending on lottery. He does not foresee a problem with increasing keno sales and did not understand why anyone objected to the plan to fund kindergarten with keno proceeds. Indeed, Mr. McIntyre was surprised that some towns and cities declined to authorize keno and the Lottery plans to go after these communities again next year.

Mr. McIntyre explained the marketing of keno is to bars and it is based on improving their incomes with very little additional work. To me, this means that those who visit, for example, the local American Legion Bar will finance more of our educational costs. (Although it wasn't mentioned specifically, the Lottery contributed approximately 2.5% of the cost of education in New Hampshire last year. The Lottery commercials take some license with the Lottery's actual impact on education funding in the state.)

Mr. McIntyre also advised the Council that the Lottery does not consider the recent litigation to withhold the identity of a Power Ball winner to have precedential effect. Future winners will have their identities publicly disclosed absent a similar court ruling.

New Hampshire Gay Men's Chorus

I do not usually mention the performers who volunteer their time to begin our formal Council meetings. I do very much appreciate their efforts and hope the music sets a good "tone" for our meetings. This meeting's performance was by the New Hampshire Gay Men's Choir. The 50-man strong choir was a joy to hear. I recommend finding an opportunity to watch them perform in the near future.

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A. Agenda Items of Note

Berry Dunn Consulting Contract to Aid DHHS with Medicaid Planning

The Council approved a \$210,000 contract to allow the Berry Dunn accounting firm to offer consulting services to the Department of Health and Human Services to assist with Medicaid Information Management Services.

Conduent Medicaid Management Contract

The Council approved a three month extension of the state's Medicaid Management contract with Conduent (formerly Xerox State Healthcare) to allow the state to better plan its needs in the future. The new amendment expires June 30, 2018. The price of the contract was increased by \$6.2 million.

Juvenile Services for Residents of Vermont

The Council approved a contract to provide residential services at the Sununu Center to juveniles from Vermont through June 30, 2018.

Transfer of Highway Surplus Funds for Winter Maintenance

The Council approved the transfer of almost \$4 million from Highway Surplus to fund winter maintenance activities. The need for the transfer was, in part, the result of the Legislature underfunding estimates of the costs of winter maintenance. The Department of Transportation estimates funding needs for snow removal based on consideration of three year averages.

Authorization of Drinking Water Grants and Loans

The Council approved a grant to the Pennichuck East Utility in Merrimack for water system improvements in the amount of \$600,000; to the City of Dover for water system improvements in the amount of \$2.6 million; and to the town of Whitefield for water system improvements in the amount of \$4.3 million. The Council also approved a loan to Coos County in the amount of \$900,000 for water system improvements.

Portrait of Executive Councilor Dudley Dudley

The Council has not yet been advised of the location and date this portrait will be displayed at the State House.

B. Nominations and Confirmations

The following nominees were confirmed:

Agricultural Advisory Board

(Belknap County) Charles G. Hanson, Center Harbor
(Carroll County) Kathleen M. Sherman, Center Conway
(Grafton County) James H. Fadden, Woodstock
(Strafford County) Tina Fottler Sawtelle, Lee
(Sullivan County) Stephen H. Taylor, Plainfield

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Air Resources Council

(Environmental Interest) Georgia Murray, Conway

Community College System of New Hampshire

(Health) Steven J. Hattamer, Hollis

Connecticut River Valley Resource Commission

(Public Member) James S. Kennedy, Hanover

(Public Member) John T.B. Mudge, Lyme

Juvenile Parole Board

Donald C. Bolduc, Stratham

Water Council

(Granite State Designers & Installers Association) Gary R. Spaulding,
Canterbury

C. Spotlight

\$15 an Hour

At my request, the state's agencies began reporting the lowest rates of compensation paid by state vendors to their employees on the contracts in question. The following contractors were approved with the pay scales noted:

#10 (TABLED) Authorize to enter into an agreement with Johnson Controls Inc., Manchester, NH, to provide Routine Inspections and Preventative Maintenance to the NH Hospital Chillers, in an amount not to exceed \$50,000. *Per hour wage of designated worker from Johnson Controls: \$14.92*

#17A Authorize the Division of Behavioral Health to enter into a sole source agreement with Southworth-Milton Inc., Milford, MA, for the provision of generator overhaul services at the Glencliff Home, in an amount not to exceed \$94,290. *Southworth-Milton Inc. responded: "Not authorized to give out personnel/wage information."*

#37 Authorize the Division of Historical Resources to enter into a sole source contract amendment with Vanasse, Hangen, Brustlin Inc., Bedford, NH (originally approved by G&C on 5-17-17, item #24), by increasing the amount by \$55,000 from \$115,865 to \$170,865; and by expanding the scope of services to include the creation of a custom, web-based application that will securely transition DHR data currently managed within Microsoft Access into a centralized SQL Server database. The vendor lists the wages of employees who

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will work on the project. *A GIS Analyst, working at \$60 an hour, will be the lowest hourly wage paid.*

#59 Authorize to enter into a contract with ENE Systems of NH, Bow, NH, for the sole purpose of providing heat pump mechanical repairs, in the amount of \$14,655. *The lowest paid worker performing under the proposed contract with Daniels Equipment would be paid \$21.32 per hour.*

D. Next Meeting

Our next regularly scheduled Executive Council meeting will occur on April 11, 2018, beginning at 10 a.m. in Council Chambers at the State House. The agenda for the meeting will be posted by the Secretary of State on the Executive Council web page late on the preceding Friday afternoon.

<http://sos.nh.gov/GC2.aspx>

Governor Chris Sununu will host the Council breakfast which anyone may attend. It will be held at a location yet to be determined, but will certainly be hosted by the New Hampshire National Guard, beginning at 8:00 a.m.

E. Items of Interest to District Two, by Region

Region 1-Monadnock Region

DEPARTMENT OF HEALTH AND HUMAN SERVICES

Bureau of Homeless and Housing Services

#9 Authorize to enter into a sole source agreement with Southwestern Community Services Inc., Keene, NH, to provide a permanent housing program to homeless and chronically homeless individuals and families through the Federal Continuum of Care Program in an amount not to exceed \$84,667. Effective April 1, 2018 through March 31, 2019. 100% Federal Funds. *Unanimous.*

DEPARTMENT OF TRANSPORTATION

#24 Authorize the Bureau of Construction to enter into a contract with L&M Service Contractors LLC, Orford, NH, for reconstruction of approximately 3,700 linear feet of Saint-Gaudens Road from NH Route 12A to the Saint-Gaudens National Historic Site Visitor Center in Cornish, on the basis of a low bid of \$512,017.50. (2)Further authorize a contingency in the amount of \$25,600.88 for payment of latent conditions which may appear during the construction of the project. Effective upon G&C approval through June 22, 2018. 100% Federal Funds. *Unanimous.*

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Region 2-Merrimack County

DEPARTMENT OF SAFETY

#69 Authorize the permit application of The Oakledge Association located on Lake Sunapee in Sunapee, NH, for a Congregate Mooring Field of 37 moorings. Unanimous.

DEPARTMENT OF ADMINISTRATIVE SERVICES

#73 Authorize the Division of Public Works Design and Construction to enter into an agreement with KOAL PLLC, Belmont, NH, for Professional Services for the Department of Environmental Services Construction and Operations Facility, Concord, NH, for a total price not to exceed \$256,736. (2)Further authorize a contingency in the amount of \$30,000 for unanticipated design expenses, bringing the total to \$286,736. Effective upon G&C approval through December 31, 2018. 100% General – Capital Funds. Unanimous.

#74 Authorize the Division of Public Works Design and Construction to enter into a contract with Fulcrum Associates Inc., Amherst, NH, for the Archives Addition, Concord, NH, for a total price not to exceed \$3,974,180. (2)Further authorize a contingency in the amount of \$250,000 for unanticipated structural expenses, bringing the total to \$4,224,180. (3)Further authorize the amount of \$100,000 for payment to the Department of Administrative Services, Division of Public Works Design and Construction, Clerk of the Works for oversight and engineering services provided, bringing the total to \$4,324,180. Effective upon G&C approval through December 28, 2018. 100% Capital – General Funds. (4)Further authorize to transfer \$19,871 to the State Art Fund to purchase art for the Archives Addition, Concord, NH. Unanimous.

#75 Authorize the Division of Public Works Design and Construction to enter into a contract with Turnstone Corporation, Milford, NH, for Steam Conversion at the State House, State House Annex, and State Library, Concord, NH, for a total price not to exceed \$7,149,000. Effective upon G&C approval through October 30, 2019. 100% General Funds (98% Capital Funds). (2)Further authorize the amount of \$30,000 for payment to the Department of Administrative Services, Division of Public Works Design and Construction, Clerk of the Works for oversight and engineering services provided, bringing the total to \$7,179,000. 100% General Funds. Unanimous.

Region 3-Strafford County

DEPARTMENT OF HEALTH AND HUMAN SERVICES

Administrative Operations

#6 Authorize to enter into a sole source agreement with the University of NH, Professional Development & Training, Durham, NH, to provide leadership development training in an amount not to exceed \$1,240. Effective March 30,

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2018 or upon G&C approval, whichever is later, through June 30, 2018. 100% General Funds. *Unanimous.*

DEPARTMENT OF ENVIRONMENTAL SERVICES

#45 Authorize to award a grant to the City of Dover, NH, in the amount not to exceed \$2,600,000 for water system improvements. Effective upon G&C approval through December 1, 2019. 100% Drinking Water and Groundwater Trust Funds. *Unanimous.*

#49 Authorize to enter into a sole source Cooperative Project Agreement with University of NH, Sponsored Programs Administration, Durham, NH, to construct a web mapping interface that provides tools for users to sketch online and attribute historic stone walls based on LIDAR data sets, in the amount of \$14,487. 100% Federal Funds. *Unanimous.*